HOW DO CONSUMERS FEEL **ABOUT CBD PRODUCTS?**



The following are based on our Q3 Global and Regional CBD Survey - 25,000 respondents.

Brands and manufacturers are creating products that contain cannabis oil. In its simplest form, these products contain concentrated legal forms of cannabis extracts that are said to offer physical and mental health benefits.



39%

Of global consumers have heard of the term CBD, and 36% have not heard of CBD.

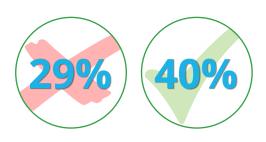


22%

Of global consumers who have heard of CBD currently use these products.

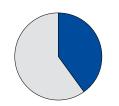
43% of consumers who use CBD products currently use it to help relieve anxiety. With 54% saying they have been effective.

Once consumer had a better understanding of CBD 40% said they would be willing to try these products however 29% are still not willing.





40%



Of consumers who said they would not be willing to try CBD is becuase 4 in 10 people do not feel they have enough inforamtion.

Of brands provided more information consumers would be more willing to try CBD products.

One of the main reasons why consumers would choose to use CBD products is to help with sleeping

How appealing do products sound that contain CBD oil that help address the following health claims? **Sleeping Patterns**

10% 26% 25% 20% 18%



Very Unappealing





Somewhat Unappealing

Not Sure



Somewhat Appealing



Very Appealing